

## Appendix A. Questionnaire

The purpose of this survey is to collect inputs for the educational purpose as a part of the Doctoral Program in Innovation and Industrial Management at King Mongkut's Institute of Technology Ladkrabang. The inputs gathered from this survey will be used to identify the relationships of factors of HR Analytics and the Organizational Performance among companies in Thailand. The survey consists of three parts, 1) Personal Information, 2) Organizational Information and 3) Relationships of factors of HR Analytics and the Organizational Performance. This survey intends to formulate the framework indicates the implications of HR Analytics and relevant factors to the Organizational Performance.

The questionnaire should take only a few minutes of your time and the researchers would like to sincerely thank you for your cooperation in completing our survey research.

### Part 1: Personal Information

Please select the answer for the following question:

1. Gender

☐ Male

☐ Female

☐ Unspecified

2. Age

☐ 21-30

☐ 31-40

☐ 41-50

☐ 51-60

☐ 60 and above

3. What is your highest educational level?

☐ Below Bachelor's degree

☐ Bachelor's degree

☐ Master's degree

☐ Doctor's degree

4. What is your position title?

☐ The highest rank in the organization (N) i.e. CEO, President

☐ N-1 i.e. CPO, CHRO, Head of HR, EVP of HR

☐ N-2 i.e. HR Director, VP of HR

☐ N-3 i.e. HR Manager, AVP of HR

☐ N-4 i.e. HR Supervisor

☐ N-5 i.e. HR Officer

5. How long have you been working with your current organization?
- ☐ Less than 1 year
  - ☐ 1-2 years
  - ☐ 3-5 years
  - ☐ 6-10 years
  - ☐ 11-15 years
  - ☐ 16-20 years
  - ☐ More than 20 years
6. How many years of your working experiences, in total?
- ☐ Less than 1 year
  - ☐ 1-2 years
  - ☐ 3-5 years
  - ☐ 6-10 years
  - ☐ 11-15 years
  - ☐ 16-20 years
  - ☐ More than 20 years
7. How do you rate your knowledge and understanding about HR analytics?
- ☐ Very Good (Knowledgeable, Doable, and Explainable)
  - ☐ Good (Knowledgeable and Doable)
  - ☐ Fair (Knowledgeable)
  - ☐ Poor (Limited knowledge or none)

## Part 2: Organizational Information

Please select the answer for the following question:

1. What is the approximate range of the organization's annual revenue in year 2021?
- ☐ Less than 500 Million Baht
  - ☐ 501 – 2,000 Million Baht
  - ☐ 2,001 – 5,000 Million Baht
  - ☐ 5,001 – 10,000 Million Baht
  - ☐ 10,001 – 20,000 Million Baht

- ☐ 20,001 – 50,000 Million Baht
- ☐ More than 50,000 Million Baht

2. What is the approximate range of numbers of employees, in year 2021?

- ☐ Less than or equal to 200 people
- ☐ 201 – 500 people
- ☐ 501 – 1,000 people
- ☐ 1,001 – 2,000 people
- ☐ 2,001 – 5,000 people
- ☐ More than 5,000 people

3. What is the business's type of your organization?

- ☐ Agriculture, forestry and fishing
- ☐ Mining and quarrying
- ☐ Manufacturing
- ☐ Electricity, gas, steam and air conditioning supply
- ☐ Water supply; sewerage, waste management and remediation activities
- ☐ Construction
- ☐ Wholesale and retail trade; repair of motor vehicles and motorcycles
- ☐ Transportation and storage
- ☐ Accommodation and food service activities
- ☐ Information and communication
- ☐ Financial and insurance activities
- ☐ Real estate activities
- ☐ Professional, scientific and technical activities
- ☐ Administrative and support service activities
- ☐ Public administration and defense; compulsory social security
- ☐ Education
- ☐ Human health and social work activities
- ☐ Arts, entertainment and recreation
- ☐ Other service activities
- ☐ Activities of households as employers
- ☐ Other, please specifies...

4. What is the parentship of your organization?

- ☐ Thai    ☐ Foreign

5. What is the ownership type of your organization?

- ☐ State-owned Enterprise  
☐ Public Organization  
☐ Privately-owned  
☐ Public company limited

6. How do you rate the level of HR Analytics practiced in your organization?

- ☐ Advance (At least once a week and regular)  
☐ Intermediate (At least once a month and regular)  
☐ Basic (One a year or rarely)

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**Part 3: Please rate the degree to which you agree or disagree with the following statements about relationships of factors of HR Analytics and the Organizational Performance.**

1 = Strongly Disagree, 2 = Disagree, 3 = Moderately Agree, 4 = Agree, 5 = Strongly Agree

<b>Organizational Culture</b>	Strongly Disagree (1)	Disagree (2)	Moderately Agree (3)	Agree (4)	Strongly Agree (5)
<b>Mission</b> 1. Vision, mission, and strategy are clearly communicated, in our organization 2. There are both short-term and long-term directions set in our organization 3. The vision from leaderships create excitement and motivation to the employees					
<b>Collaboration</b> 4. Our organization highly involves the employees in driving the critical tasks 5. Our organization tends to rely on teamwork to get things done 6. Managements in our organization encourage the employees to share and discuss their ideas					
<b>Adaptability</b>					

<p>7. The way things are done in our organization is very flexible and easy to change</p> <p>8. Our organization is capable of coping with changes from the customers and external factors in quick manner</p> <p>9. Our organization views failures as learning for future improvement</p>					
<p>Consistency</p> <p>10. Members in our organization share the same alignment in values and believes</p> <p>11. Members in our organization understand and commit to vision, mission, and strategy</p> <p>12. There is the same alignment among departmental strategies and the company's strategies in our organization</p>					

**Part 3: (Continued)**

<b>Technology Adoption</b>	Strongly Disagree (1)	Disagree (2)	Moderately Agree (3)	Agree (4)	Strongly Agree (5)
<p>Information Quality</p> <p>13. Data used in our organization has consistency and is most recent</p>					

<p>14. Data used in our organization is prepared in the ready-to-use format</p> <p>15. Data used in our organization is correct and trustworthy</p>					
<p>System Integration</p> <p>16. Data from various sources within our organization are accessible easily</p> <p>17. The information systems across our organization are well integrated</p> <p>18. The information systems can effectively combine the different types of data from across our organization</p>					
<p>System Complexity</p> <p>19. Our organization has standardized information systems</p> <p>20. All departments in our organization use information system in their business activities</p> <p>21. Information systems used in our organization are suitable and easy to use</p>					
<p>Technological Flexibility</p> <p>22. Our organization can easily adopt new technologies to provide better information services</p>					

23. Technologies used in our organization are flexible to adjust in meeting new demands or conditions					
24. Our organization adopts the new technologies appropriately					

**Part 3: (Continued)**

<b>HR Competencies</b>	Strongly Disagree (1)	Disagree (2)	Moderately Agree (3)	Agree (4)	Strongly Agree (5)
Business Knowledge 25. Our HR professionals have excellent business knowledge and understanding 26. Our HR professionals are capable of interpreting business problem to required actions 27. Our HR professionals understand the relationship of HR services to the business impacts					
Technology Knowledge 28. Our HR professionals have good understanding of technological trends 29. Our HR professionals know how to apply					



<p>technologies to enhance the working productivity</p> <p>30. Our HR professionals aware of the benefits of technologies to both HR department and the organization</p>					
<p>Analytics skills</p> <p>31. Our HR professionals know about the concept of data analytics and how to interpret the outcomes</p> <p>32. Our HR professionals are equipped with analytical techniques (i.e. data preparation, root cause analysis, data analysis, and multivariate analysis)</p> <p>33. Our HR professionals understand and know how to perform HR Analytics</p>					
<p>Consulting skills</p> <p>34. Our HR professionals can utilize information to effectively provide the recommendations to key stakeholders</p> <p>35. Our HR professionals can conduct change management effectively in the organization</p> <p>36. Our HR professionals can effectively manage the tasks in project-based manner</p>					

<p>Storytelling Skills</p> <p>37. Our HR professionals demonstrate effective communication to key stakeholders</p> <p>38. Our HR professionals can effectively engage the audiences during the business presentation</p> <p>39. Our HR professionals can provide recommendations that easy to understand by the managements</p>					
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**Part 3: (Continued)**

HR Analytics	Strongly Disagree (1)	Disagree (2)	Moderately Agree (3)	Agree (4)	Strongly Agree (5)
<p>Descriptive</p> <p>40. Our organization has dashboards that display key metrics about the employees are available for the managements</p> <p>41. Our organization often utilize chart/graph(s) to describe findings relate to the employees</p> <p>42. Our organization often uses historical data relates to the employees are often</p>					

utilized to describe what had happened					
<p>Predictive</p> <p>43. Our organization often use employee-related data to perform statistical analysis such as simple correlation</p> <p>44. Our organization analyzes employee-related data in the past to forecast what may happen in the future</p> <p>45. Our organization discovers the meaningful insights that benefits the organizational management through analysis of employee-related data</p>					
<p>Prescriptive</p> <p>46. Our organization uses simulation model to identify the best scenario for human resources management</p> <p>47. Our organization has capability to predict necessary actions that require to achieve the desirable outcomes in human resources management</p> <p>48. Our organization has experienced the results of each scenario made in</p>					

human resource management, as predicted					
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**Part 3: (Continued)**

<b>Organizational Performance</b>	Strongly Disagree (1)	Disagree (2)	Moderately Agree (3)	Agree (4)	Strongly Agree (5)
Financial 49. Our organization has sales growth over the past three years 50. Our organization has reduction of operating costs over the past three years 51. Our organization has EBITDA growth over the past three years					
Customer 52. Our organization provides better quality of services to the customers; compare to the competitors in the same industry 53. Our organization has better customer satisfaction rate: compare to the competitors in the same industry 54. Our organization has better customer retention rate; compare to the					

competitors in the same industry					
<p>Internal Process</p> <p>55. Productivity of our employees has improved over the past three years</p> <p>56. Defect/complaints of our product/service(s) has decreased over the past three years</p> <p>57. Our organization capable of creating innovation(s) (i.e. new products, new services, and new operating model)</p>					
<p>Learning and Growth</p> <p>58. Our organization has lower turnover rate of talents over the past three years</p> <p>59. Our employees have improvement in knowledge, skills, and abilities perform their jobs</p> <p>60. Employee satisfaction score in our organization has improved over the past three years</p>					